



**PRESS RELEASE**

**HITT CONTRACTING GETS ORGANIZED WITH DOCUMENT MANAGEMENT SOLUTIONS FROM COLUMBIASOFT**

*ColumbiaSoft's Document Locator and the CRAM Group help HITT Contracting keep its distributed workforce well structured and informed*

**Portland, Ore. – January 17, 2008** – ColumbiaSoft, a leading provider of enterprise-class document management software, is powering a new Document Locator<sup>®</sup> collaboration solution developed by The CRAM Group to keep HITT Contracting Inc.'s employees and partners updated and organized wherever they may be.

In an industry where timeliness and organization are vital to success, HITT Contracting was looking for a way to keep their expanding workforce updated on relevant status and issues for each project. With employees, partners, and clients located across the East Coast, HITT Contracting was also searching for a way to facilitate collaboration among the right people at the right time. The Cram Group, a consulting firm that advises companies on software and implementation strategies, recommended the solution: Document Locator, an enterprise-class document management system.

“Document Locator was clearly the best option for HITT Contracting. They needed a program that would be quick to deploy and easy for employees to learn,” said Wes Smith, president of The Cram Group. “Document Locator’s intuitive integration with Microsoft Windows, Office Outlook, and other applications made it the obvious choice.”

ColumbiaSoft’s Document Locator software is now the collaboration platform for HITT Contracting’s intranet site. The site, designed by The Cram Group and HITT Contracting, allows more than 700 employees to communicate and stay current on projects through a secure and centralized information portal powered by Document Locator. Managers are able to post news, events, and documents from wherever they are working, and every employee can easily access the latest versions of each file in real time.

Anthony (Tony) Canella, director of network administration at HITT Contracting, said, “Enabling Document Locator throughout the company has not only been a smooth process, but it has

empowered our employees to take ownership of the internal site.”

HITT Contracting chose Document Locator due to its ease of use and seamless integration with Microsoft Windows and Office products, and AEC applications. Employees were instantly familiar with the basics of how to use the software given its intuitive integration with familiar applications. Canella said, “We have seen a significant increase in manager-to-manager communication, which ultimately affects productivity and the bottom line of our business, as employees can receive a live update on the status of each project simply by logging on to the intranet.”

Document Locator includes specialized capabilities for architecture, engineering and construction (AEC) firms to improve the viewing and management of documents, CAD (computer-aided design) files, and communications. HITT Contracting is one of several examples of how Document Locator has improved team collaboration for an AEC company. For additional information on the HITT Contracting Inc. case study please visit:

[http://www.documentlocator.com/Products/Case\\_Studies/](http://www.documentlocator.com/Products/Case_Studies/).

### **About HITT Contracting**

Founded in 1937, HITT Contracting has grown to be ranked among today's 100 Largest General Contractors nationwide, with offices in Washington, D.C., Atlanta, Charleston, South Florida and Baltimore. Our client-focused teams fulfill any program need from a doorknob change to base building shells and complete tenant/owner fit-outs. Company-wide we maintain over 700 employees, including a 325-member, skilled in-house field force available 24/7 to support our clients long after initial occupancy. The HITT Way for quality and excellence defines the core of our mission and how we are structured. Teams are organized into expert market sector divisions, specializing in corporate base building and interiors, government, law firms, technology, institutional, major projects and healthcare. For more information, please visit <http://www.hitt-gc.com/>.

### **About The Cram Group & ProjectXnet**

The Cram Group is an industry-proven provider of software implementation, training, development, and managed hosting services focused on the AEC industry. They provide extensive project management-related technology services to ENR top 400 companies, smaller general contractors, and owners companies such as Hensel Phelps Construction Co., Turner Construction Company, The New York Times Real Estate Division, and The Pentagon Renovation Program. The Cram

Group is headquartered in New York City, NY. For more information, call 212-505-0381, or go to <http://www.thecramgroup.com>, or <http://www.projectxnet.com>.

### **About ColumbiaSoft Corporation**

A private, Portland, Oregon-based company, ColumbiaSoft is the creator of Document Locator<sup>®</sup>—a next-generation document management solution. Thousands of information workers use Document Locator to capture, manage, and share paper and electronic documents, e-mail, and faxes—saving costs, increasing productivity, and meeting compliance requirements. ColumbiaSoft is a Microsoft Gold Certified Partner. For more information, visit <http://www.documentlocator.com>.

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